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## Specialist in the treatment of metals

When “scrapping” rhymes with reuse and revalue

Menoni Metalli's story goes back to the Sixties, when Alfredo Menoni began working as a demolisher and metal salesman. His son, Adriano, though very young, immediately fell in love with the business and a few years later, decided to develop the company by himself, selling iron- and non-iron-based metals. In 1994 he started Menoni Metalli, famous across Europe and specialized in the sales of non-iron-based metals: copper, bronze, steel, aluminium, lead etc. “We gather scrap metal from companies producing waste metal throughout their production cycle”, explains Vanina Menoni, daughter of the founder and owner, working together with her father and brother Filippo. “These materials are processed in our factory based on the needs of our clients; we can either cut the material or press it to reduce the volume for easier transportation. It is then sold to foundries and wire drawing plants that count on us for their supplies.” Menoni Metalli is very careful about the quality of its metals, helping the environment and satisfying EU requirements. “In 2012 we treated over 22,000 tons of metal. We are hoping to increase our volume of sales this year”, notes Adriano Menoni. “In the past - he concludes - I was just a ‘scrapper’, but a long time has passed and my children are the managers of a successful company that invests in research and equipment to keep in step with the times”.



Adriano Menoni with his children  
Filippo and Vanina